

Member Demographic Report – Summary

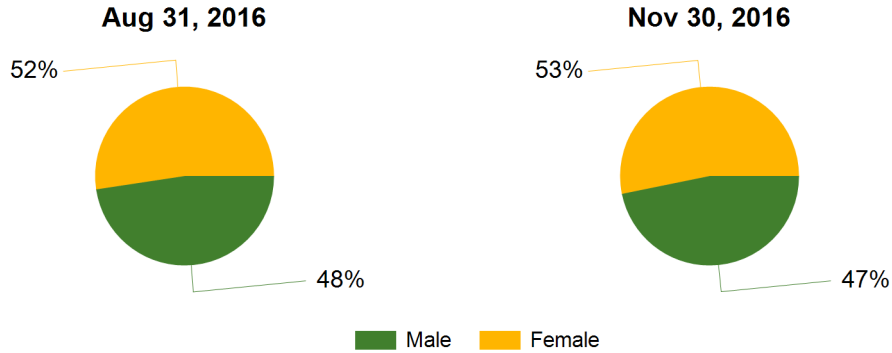
ABC Company

Level of information: Plan level summary

Members included: Active and Inactive members

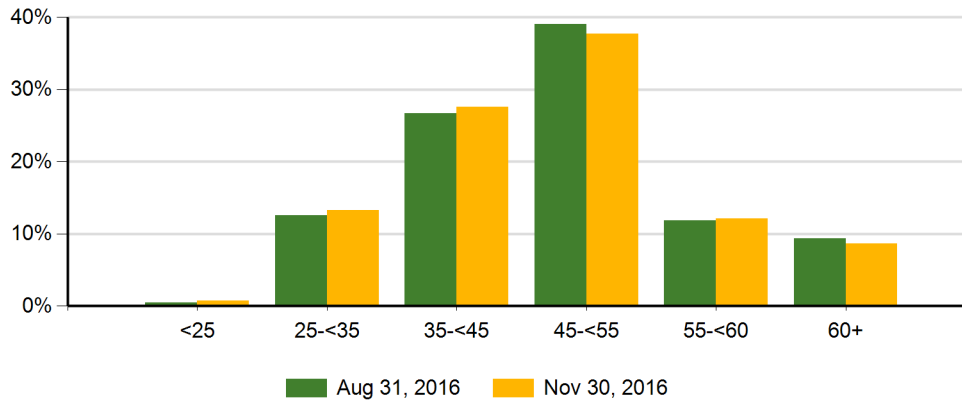
Quarterly comparison
As of November 30, 2016

Members* by sex



Sex	Aug 31, 2016	Nov 30, 2016
Male	189	190
Female	208	216
Total	397	406

Members* by age group



Age group	Aug 31, 2016	Nov 30, 2016
<25	2	3
25-<35	50	54
35-<45	106	112
45-<55	155	153
55-<60	47	49
60+	37	35
Total	397	406

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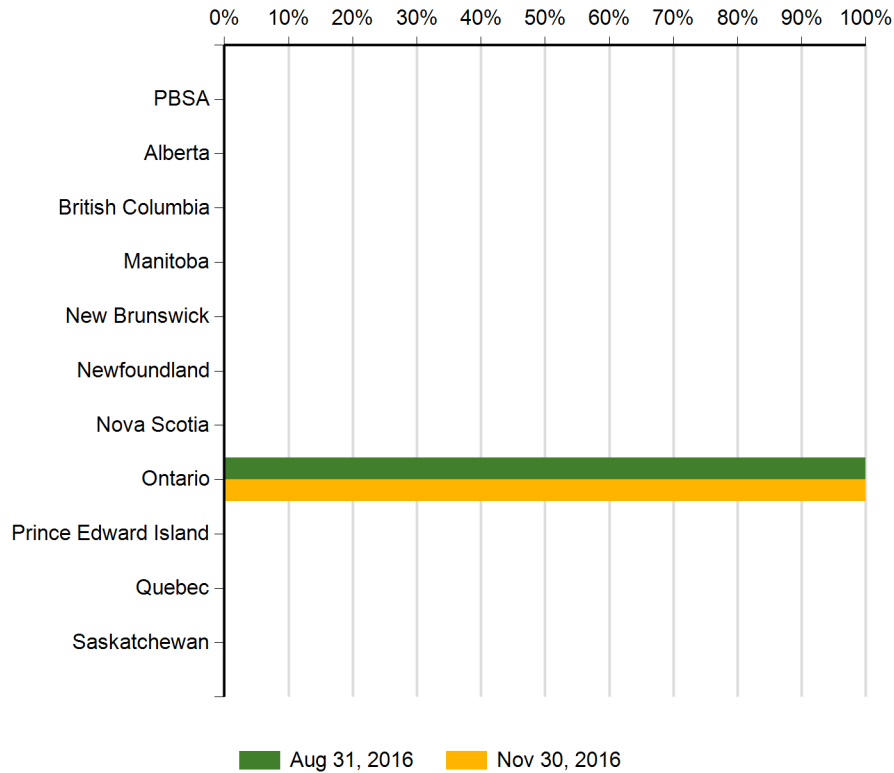
ABC Company

Level of information: Plan level summary

Members included: Active and Inactive members

Quarterly comparison
As of November 30, 2016

Members* by province of employment for pension plans



PBSA or Province of employment	Aug 31, 2016	Nov 30, 2016
PBSA ¹	0	0
Alberta	0	0
British Columbia	0	0
Manitoba	0	0
New Brunswick	0	0
Newfoundland	0	0
Nova Scotia	0	0
Ontario	343	354
Prince Edward Island	0	0
Quebec	0	0
Saskatchewan	0	0
Total	343	354

¹ PBSA (the Pension Benefits Standards Act (Canada)) is the federal statute which regulates pensions for plan members who work in "included employment". "Included employment" is work in any undertaking or business that is within the legislative authority of Parliament. Pension plan members who are employed in the Northwest Territories, Nunavut and the Yukon Territories are covered by the PBSA (Canada).

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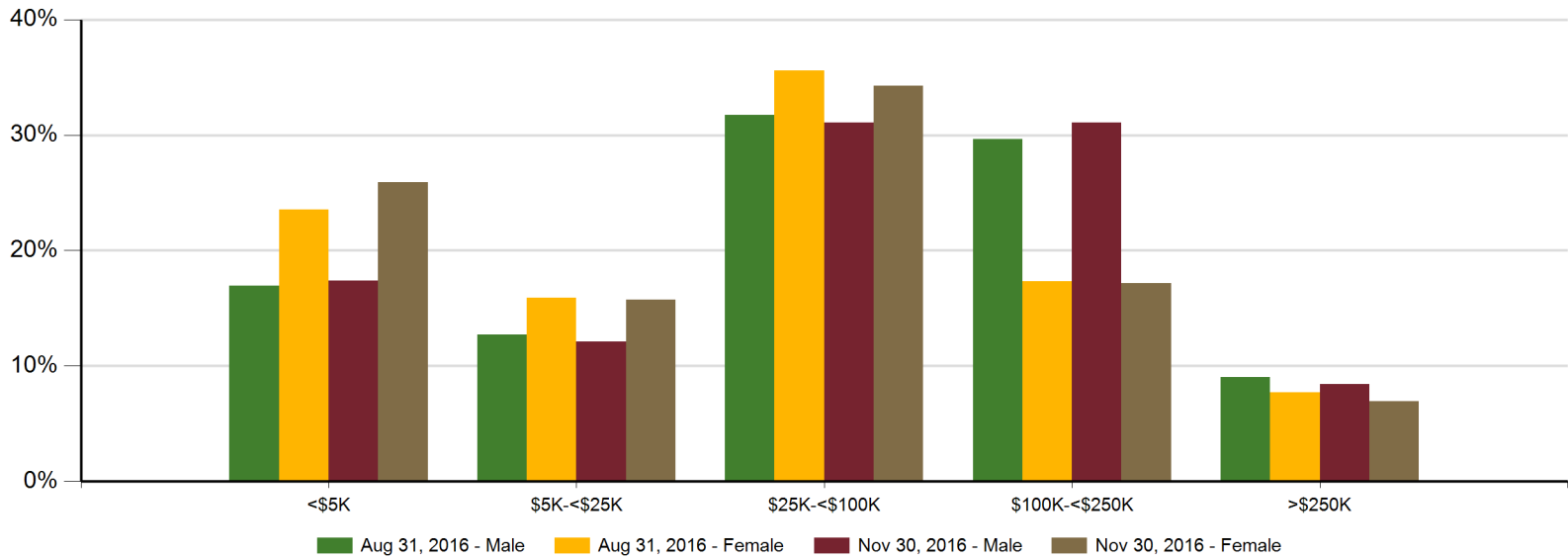
ABC Company

Level of information: Plan level summary

Members included: Active and Inactive members

Quarterly comparison
As of November 30, 2016

Members* by asset range



Asset range	Aug 31, 2016		Nov 30, 2016	
	Male	Female	Male	Female
<\$5K	32	49	33	56
\$5K-<\$25K	24	33	23	34
\$25K-<\$100K	60	74	59	74
\$100K-<\$250K	56	36	59	37
>\$250K	17	16	16	15
Total	189	208	190	216

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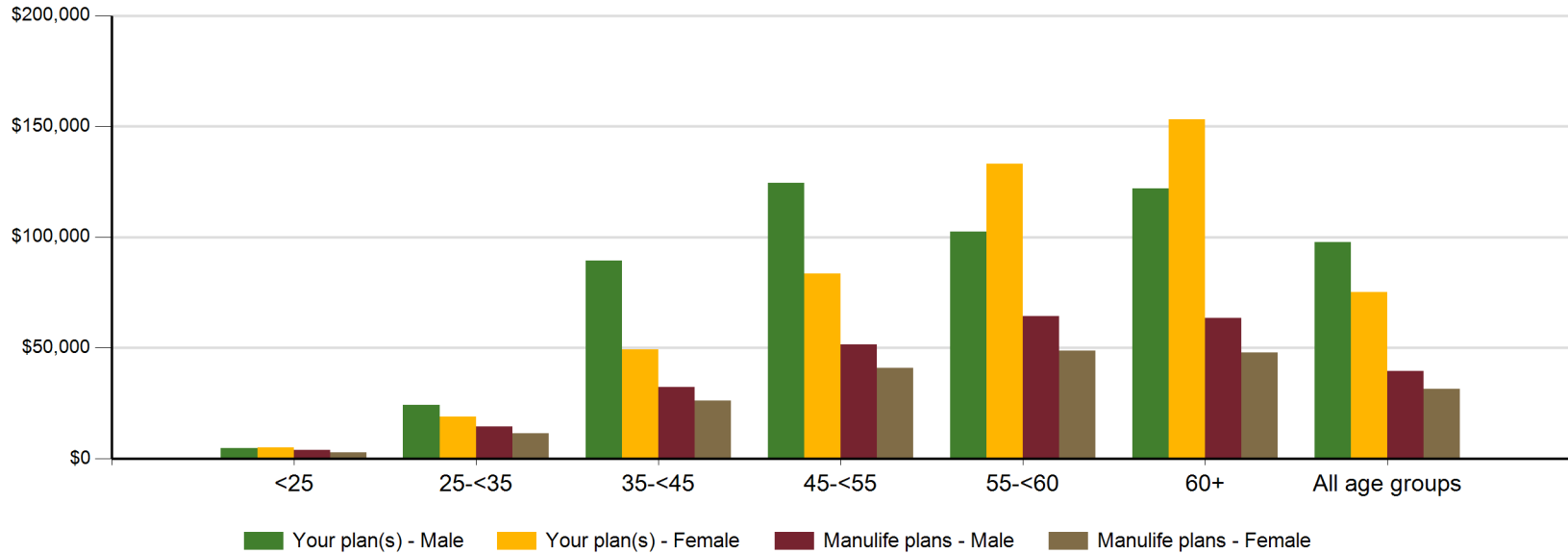
ABC Company

Level of information: Plan level summary

Members included: Active and Inactive members

Quarterly comparison
As of November 30, 2016

Average account balance per member* by age group



Nov 30, 2016	Age group						All age groups
	<25	25-<35	35-<45	45-<55	55-<60	60+	
Your plan(s) - Male	\$4,841 ▲	\$24,134 ▲	\$89,353 ▼	\$124,381 ▲	\$102,337 ▲	\$121,933 ▼	\$97,615 ▼
Your plan(s) - Female	\$4,957 ▼	\$18,898 ▼	\$49,182 ▼	\$83,612 ▼	\$133,051 ▲	\$153,042 ▲	\$75,137 ▼
Manulife plans - Male	\$4,015 ▼	\$14,503 ▼	\$32,213 ▲	\$51,421 ▲	\$64,224 ▲	\$63,488 ▲	\$39,557 ▲
Manulife plans - Female	\$2,799 ▼	\$11,335 ▼	\$26,256 ▲	\$40,933 ▲	\$48,722 ▲	\$47,869 ▲	\$31,576 ▲

The arrows in the table represent the change in average account balances using the requested comparison period.

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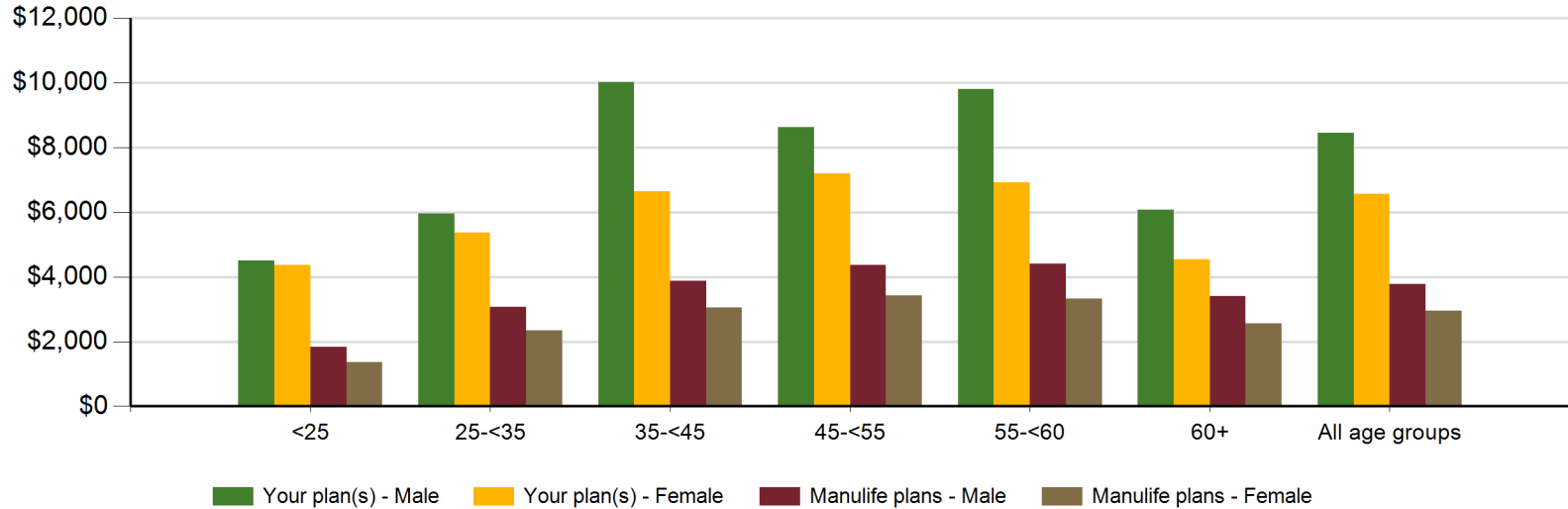
ABC Company

Level of information: Plan level summary

Members included: Active and Inactive members

Quarterly comparison
As of November 30, 2016

Average annual contribution³ per member* by age group



Nov 30, 2016	Age group						All age groups
	<25	25-<35	35-<45	45-<55	55-<60	60+	
Your plan(s) - Male	\$4,503 ▲	\$5,962 ▲	\$10,025 ▼	\$8,627 ▼	\$9,812 ▼	\$6,072 ▼	\$8,461 ▼
Your plan(s) - Female	\$4,370 ▼	\$5,373 ▲	\$6,651 ▼	\$7,185 ▼	\$6,925 ▼	\$4,539 ▼	\$6,560 ▼
Manulife plans - Male	\$1,825 ▼	\$3,061 ▼	\$3,879 ▼	\$4,360 ▼	\$4,408 ▼	\$3,406 ▼	\$3,771 ▼
Manulife plans - Female	\$1,363 ▼	\$2,347 ▼	\$3,049 ▼	\$3,426 ▲	\$3,324 ▼	\$2,566 ▼	\$2,944 ▼

The arrows in the table represent the change in average annual account contributions using the requested comparison period.

¹ Average annual contributions are calculated using regular remittance premium that includes member and sponsor contributions. Lump sum contributions, transfers and retiring allowances are excluded from the calculation. The average contribution amount is based only on contributions received by Manulife in the past 12 months.

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ABC Company

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Quarterly comparison
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Additional information

This report contains information regarding the following policies and plan groups:

Policy	Plan name	Plan group(s)
10000255	The Pension Plan for Employees of ABC Company	Division: Terminated Members Division: 003- Biscayne Division: 004 - Orangeville Division: 005 - Brita
20000255	The Group RRSP for Employees of Abc Company	Division: Terminated Members Division: 003- Biscayne Division: 004 - Orangeville Division: 005 - Brita Division: 007 - First Brands
40000255	The Employee Savings Plan of Employees of ABC Company	Not applicable
41000255	The Group Tax-Free Savings Account (TFSA) for the Employees of ABC Company	Not applicable

* Member: A unique individual who holds one or more memberships.

Disclaimer:

This information is provided to you for the purpose of plan administration. Member information, if provided, should be kept confidential and secure and should not be released to any other party without the explicit consent of the plan member. Manulife bears no responsibility or liability for the misuse of information or the release of information on others. While Manulife has made every effort to ensure the accuracy of the information provided, we reserve the right to correct, at any time, any errors and omissions made and to make the necessary adjustment(s). Manulife assumes no responsibility for the use of outdated information. Any dollar value is provided with the latest information available as at the time of request.